

JOB DESCRIPTION: Sales Executive – HORECA

About the job

Company Description

The Organization manufactures world class Human Food Fortification, Personal & Hygiene/Home Care, and Animal Feed Supplement products.

Role Description

This is a full-time role for a Sales Executive HOREA located at our corporate office in Okhla Industrial Area, Phase 1 New Delhi. Candidate must be having experience of selling Hygiene products viz. Hand Sanitizer, Foaming Hand Wash, Liquid handwash; Dish Cleaner, Grease-Cutter & Multipurpose Cleaner, Glass & Surface Cleaner, Floor Cleaner, Toilet Cleaner; to HORECA i.e. Hospitals/Hotels, Restaurants/Cloud Kitchens, Caterers/Airlines/Railways, Facility Management Service providers (FMS), and Institutions etc. Must have existing relationships with purchase departments of the above, must know how to get product approvals done and grow sales.

Preference

Candidates having existing relationships with purchase departments of HORECA i.e. Hospitals/Hotels, Restaurants/Cloud Kitchens, Caterers/Airlines/Railways, Facility Management Service providers (FMS), and Institutions and selling experience of Hygiene products.

Qualifications:

Graduate (or higher) degree (preferably in Marketing, Business Administration, or related fields).

SCREENING QUESTIONS

Do you have experience of selling Hygiene products? Yes/No

Do you have existing relationships with purchase in Hotels/Hospitals? Yes / No

Do you have existing relationships with purchase in Restaurants/Cloud Kitchens? Yes / No

Do you have existing relationships with purchase in Caterers/Airlines/Railways/FMS? Yes / No

Please Sent Your Resume At: contact@pmspl.net.in